

Grouped By Department and Category Sorted By Sales Units DESC

Season	Autumn/Winter 2016	Site	All Sites (3)	Supplier	All Suppliers (44)	Search Criteria
Site Type	All Site Types (1)	Department	Mens Footwear	Brand	All Brands (46)	
Site Region	All Site Regions (1)	Category	All Categories (6)	Product Status	All Product Status	
Attributes	Fittings - All Fittingss (11) Colours - All Colourss (319) P Type - All P Types (4)					

ID	Category Name	Product Name	Product Num	Supplier Ref	Brand	Tax	Cost	Retail	Sales Units	Sales Value	Profit	Margin	MU/MD	MU/MD Percent	Stock Units	Stock Value Cost	Stock Value Retail	Pattern Units	Orders Units
Fittings	Colours	P Type							Last 35 Days	Weeks Cover	SOR								

Mens Footwear

Boots

34	Boots	WESTshoes	Various	Various	Josef Seibel Own Brand	20.00	15.44	49.00							0	0.00	0.00	24	11
G	Multi	F Price																	
51	Boots	DEALER	WW1042	WW1042	PATRICH LUCA	20.00	16.50	49.00							0	0.00	0.00	8	1
G	Black	F Price																	
52	Boots	DEALER	WW1042	WW1042	PATRICH LUCA	20.00	16.50	49.00							2	33.00	98.00	8	1
G	Brown L	F Price																	

Totals For	Boots														2		98.00		13
Total Lines	3															33.00		40	

Casual shoes

3	Casual shoes	Verdun	AW16	AW16	HOTTER Own Brand	20.00	36.21	49.99	2	133.20	38.58	34.76	-24.80	-15.70	3	108.63	149.97	10	2
G	Black	F Price							1	15.00	40.00		111.00		72.42	158.00			
83	Casual shoes	Energise	AW16	AW16	HOTTER Own Brand	20.00	36.21	49.99	2	158.00	59.25	45.00	0.00	0.00	1	36.21	49.99	10	2
G	Conker	F Price							1	5.00	66.67		131.67		72.42	158.00			

ID	Category Name	Product Name	Product Num	Supplier Ref	Brand	Tax	Cost	Retail	Sales Units	Sales Value	Profit	Margin	MU/MD	MU/MD Percent	Stock Units	Stock Value Cost	Stock Value Retail	Pattern Units	Orders Units
Fittings	Colours	P Type							Last 35 Days	Weeks Cover	SOR								
2	Casual shoes	Rewood	AW16	AW16	HOTTER Own Brand	20.00	36.21	79.00	1	79.00	29.62	45.00	0.00	0.00	3	108.63	237.00	10	3
G	Black	F Price									25.00		65.83		36.21	79.00			
56	Casual shoes	SEDGWICK	AW13	AW13	HOTTER Own Brand	20.00	34.38	49.99	1	75.00	28.12	44.99	0.00	0.00	2	68.76	99.98	10	1
G	Black	F Price									33.33		62.50		34.38	75.00			
75	Casual shoes	BREAKER	116	116	PADDERS	20.00	16.65	29.00	1	39.95	16.64	49.99	0.00	0.00	6	99.90	174.00	6	0
G	Dark Brown	F Price									14.29		33.29		16.65	39.95			
1	Casual shoes	Hastings	AW16	AW16	HOTTER Own Brand	20.00	36.21	49.99							1	36.21	49.99	10	2
G	Brown L	F Price							1	5.00									
33	Casual shoes	TONY	Sterling&Hunt	Sterling&Hunt	STERLING AND HUNT	20.00	11.95	30.00							0	0.00	0.00	6	0
G	Black	F Price																	
35	Casual shoes	Rafter	Chatham	Chatham	STERLING AND HUNT	20.00	22.00	45.00							0	0.00	0.00	5	0
G	Black	F Price																	
38	Casual shoes	BURTON	AW11	AW11	HOTTER Own Brand	20.00	29.78	52.00							0	0.00	0.00	20	13
G	Brown L	F Price																	
39	Casual shoes	SEDGWICK	AW11	AW11	HOTTER Own Brand	20.00	31.61	55.20							0	0.00	0.00	20	13
G	Black	F Price																	
40	Casual shoes	SEDGWICK	AW11	AW11	HOTTER Own Brand	20.00	31.61	55.20							0	0.00	0.00	20	17
G	Brown L	F Price																	
41	Casual shoes	VENTURE	AW11	AW11	HOTTER Own Brand	20.00	40.78	71.20							0	0.00	0.00	20	15
G	Black	F Price																	
42	Casual shoes	GEL23	PSLGEL	PSLGEL	PATRICH LUCA	20.00	16.00	39.00							0	0.00	0.00	6	0
G	Black	F Price																	
43	Casual shoes	PSL50	50	50	PATRICH LUCA	20.00	16.00	39.00							0	0.00	0.00	7	1
G	Black	F Price																	

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Fittings	Colours	P Type							Last 35 Days	Weeks Cover	SOR								
44	Casual shoes	PSL50	50	50	PATRICH LUCA	20.00	16.00	39.00							0	0.00	0.00	7	1
G	Brown L	F Price																	
46	Casual shoes	VENTURE	SS12	SS12	HOTTER Own Brand	20.00	40.78	71.20							0	0.00	0.00	9	0
G	Mahogany	F Price																	
47	Casual shoes	VICTOR	SS12	SS12	HOTTER Own Brand	20.00	43.52	79.20							0	0.00	0.00	9	0
G	Mahogany	F Price																	
48	Casual shoes	BURTON	aw12	aw12	HOTTER Own Brand	20.00	29.78	52.00							0	0.00	0.00	8	3
G	Black	F Price																	
49	Casual shoes	KENDAL	SS12	SS12	HOTTER Own Brand	20.00	31.61	55.20							0	0.00	0.00	8	1
G	Camel	F Price																	
50	Casual shoes	SEDGWICK	SS12	SS12	HOTTER Own Brand	20.00	31.61	55.20							0	0.00	0.00	8	8
G	Black	F Price																	
53	Casual shoes	ACTION	AW13	AW13	HOTTER Own Brand	20.00	34.82	49.00							0	0.00	0.00	10	2
G	Black	F Price																	
54	Casual shoes	BURTON	AW13	AW13	HOTTER Own Brand	20.00	34.38	49.99							2	68.76	99.98	10	1
G	Black	F Price																	
55	Casual shoes	BURTON	AW13	AW13	HOTTER Own Brand	20.00	34.38	49.99							2	68.76	99.98	10	2
G	Brown L	F Price																	
57	Casual shoes	STITCH	AW13	AW13	HOTTER Own Brand	20.00	32.07	70.00							0	0.00	0.00	10	2
G	Black	F Price																	
58	Casual shoes	TRAKK 11	279017	279017	FITFLOP	20.00	22.90	55.00							0	0.00	0.00	5	0
G	Tan	F Price																	
59	Casual shoes	FREEWAY 11	355030	355030	FITFLOP	20.00	25.00	60.00							0	0.00	0.00	5	0
G	Chocolate	F Price																	

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Fittings	Colours	P Type							Last 35 Days	Weeks Cover	SOR								
60	Casual shoes	HOLME	AW13	AW13	HOTTER Own Brand	20.00	32.07	59.00							0	0.00	0.00	9	2
G	Black	F Price																	
61	Casual shoes	HOLME	AW13	AW13	HOTTER Own Brand	20.00	32.07	59.00							0	0.00	0.00	9	2
G	Espresso	F Price																	
65	Casual shoes	DEFENDER	AW 14	AW 14	HOTTER Own Brand	20.00	38.94	49.99							1	38.94	49.99	10	10
G	Redwood	F Price																	
66	Casual shoes	LANCE	AW 14	AW 14	HOTTER Own Brand	20.00	34.38	49.99							0	0.00	0.00	10	10
G	Conker	F Price																	
67	Casual shoes	SEDGWICK	AW 14	AW 14	HOTTER Own Brand	20.00	34.38	49.99							1	34.38	49.99	10	10
G	Brown L	F Price																	
68	Casual shoes	STITCH	AW 14	AW 14	HOTTER Own Brand	20.00	32.07	70.00							0	0.00	0.00	10	10
G	Conker	F Price																	
69	Casual shoes	TROY	AW 14	AW 14	HOTTER Own Brand	20.00	31.61	59.00							0	0.00	0.00	10	10
G	Mushroom	F Price																	
70	Casual shoes	LANCE			HOTTER Own Brand	20.00	31.63	49.99							1	31.63	49.99	8	0
G	Black	F Price							1	5.00									
71	Casual shoes	MEDWAY			HOTTER Own Brand	20.00	31.63	49.99							2	63.26	99.98	8	0
G	Black	F Price							1	10.00									
72	Casual shoes	DEE			HOTTER Own Brand	20.00	27.04	59.00							0	0.00	0.00	8	8
G	Brown L	F Price																	
73	Casual shoes	SELWOOD			HOTTER Own Brand	20.00	20.63	45.00							0	0.00	0.00	8	8
G	Denim	F Price																	
74	Casual shoes	SELWOOD			HOTTER Own Brand	20.00	20.63	45.00							0	0.00	0.00	8	8
G	Sand	F Price																	

ID	Category Name	Product Name	Product Num	Supplier Ref	Brand	Tax	Cost	Retail	Sales Units	Sales Value	Profit	Margin	MU/MD	MU/MD Percent	Stock Units	Stock Value Cost	Stock Value Retail	Pattern Units	Orders Units
Fittings	Colours	P Type							Last 35 Days	Weeks Cover	SOR								
76	Casual shoes	NEWQUAY	135	135	PADDERS	20.00	16.65	29.00							0	0.00	0.00	6	0
G	Dark Brown	F Price																	
78	Casual shoes	PEEL	AW 2015	AW 2015	HOTTER Own Brand	20.00	59.58	85.00							2	119.16	170.00	9	2
G	Brown L	F Price																	
79	Casual shoes	THOR	AW 2015	AW 2015	HOTTER Own Brand	20.00	45.38	70.00							1	45.38	70.00	9	1
G	Mahogany	F Price																	
81	Casual shoes	Agincourt	AW16	AW16	HOTTER Own Brand	20.00	38.96	85.00							0	0.00	0.00	10	10
G	Black	F Price																	
82	Casual shoes	Agincourt	AW16	AW16	HOTTER Own Brand	20.00	38.96	85.00							0	0.00	0.00	10	10
G	Redwood	F Price																	
84	Casual shoes	Hastings	AW16	AW16	HOTTER Own Brand	20.00	36.21	49.99							15	543.15	749.85	10	2
G	Black	F Price																	

Totals For	Casual shoes								7	172.21		-24.80			43	,200.69			192
									485.15			42.60		-4.86		1,471.76		421	
Total Lines	44								5.00	43.00	16.28		404.29		232.08	509.95			

Formal shoes

4	Formal shoes	Desert Boot	G101	G101	Shoes South Africa Ltd Own Brand	20.00	11.49	15.00							0	0.00	0.00	6	0
F	Bn Sd	F Price																	
5	Formal shoes	Desert Boot	G101	G101	Shoes South Africa Ltd Own Brand	20.00	11.49	15.00							0	0.00	0.00	6	0
F	Sand	F Price																	
6	Formal shoes	Bristol	17935	17935	Shoes South Africa Ltd Own Brand	20.00	22.97	45.00							0	0.00	0.00	11	0
F	Black	F Price																	
7	Formal shoes	Bristol	17935	17935	Shoes South Africa Ltd Own Brand	20.00	22.97	45.00							0	0.00	0.00	11	2
F	Tan	F Price																	

ID	Category Name	Product Name	Product Num	Supplier Ref	Brand	Tax	Cost	Retail	Sales Units	Sales Value	Profit	Margin	MU/MD	MU/MD Percent	Stock Units	Stock Value Cost	Stock Value Retail	Pattern Units	Orders Units
Fittings	Colours	P Type							Last 35 Days	Weeks Cover	SOR								
8	Formal shoes	Oxford	17934	17934	Shoes South Africa Ltd Own Brand	20.00	22.97	45.00							0	0.00	0.00	11	0
F	Tan	F Price																	
9	Formal shoes	Cambridge	17942	17942	Shoes South Africa Ltd Own Brand	20.00	22.97	45.00							0	0.00	0.00	11	0
F	Black	F Price																	
10	Formal shoes	Cambridge	17942	17942	Shoes South Africa Ltd Own Brand	20.00	22.97	45.00							0	0.00	0.00	11	0
F	Tan	F Price																	
11	Formal shoes	Leicester	17970	17970	Shoes South Africa Ltd Own Brand	20.00	22.97	45.00							0	0.00	0.00	11	0
F	Black	F Price																	
12	Formal shoes	Hotter	Focus	Focus	HOTTER Own Brand	20.00	22.93	35.00							0	0.00	0.00	10	5
G	Tan	F Price																	
13	Formal shoes	Hotter	Passport	Passport	HOTTER Own Brand	20.00	27.61	46.00							0	0.00	0.00	10	1
G	Black	F Price																	
14	Formal shoes	Hotter	Passport	Passport	HOTTER Own Brand	20.00	27.61	46.00							0	0.00	0.00	10	2
G	Tan	F Price																	
15	Formal shoes	Hotter	Weekender	Weekender	HOTTER Own Brand	20.00	27.61	59.00							0	0.00	0.00	10	2
G	Black	F Price																	
16	Formal shoes	Hotter	Weekender	Weekender	HOTTER Own Brand	20.00	27.61	59.00							0	0.00	0.00	10	8
G	Brown L	F Price																	
17	Formal shoes	WOODSTOCK 08	HOTTER	HOTTER	HOTTER Own Brand	20.00	30.42	49.00							0	0.00	0.00	10	0
G	Black	F Price																	
18	Formal shoes	WOODSTOCK 08	Hotter	Hotter	HOTTER Own Brand	20.00	30.42	49.00							0	0.00	0.00	10	0
G	Brown L	F Price																	
19	Formal shoes	Oxford	17934	17934	Shoes South Africa Ltd Own Brand	20.00	22.97	45.00							0	0.00	0.00	12	3
F	Black	F Price																	

ID	Category Name	Product Name	Product Num	Supplier Ref	Brand	Tax	Cost	Retail	Sales Units	Sales Value	Profit	Margin	MU/MD	MU/MD Percent	Stock Units	Stock Value Cost	Stock Value Retail	Pattern Units	Orders Units
Fittings	Colours	P Type							Last 35 Days	Weeks Cover	SOR								
20	Formal shoes	WINDSOR	HOTTER	HOTTER	HOTTER Own Brand	20.00	27.61	59.00							0	0.00	0.00	18	9
G	Black	F Price																	
21	Formal shoes	WINDSOR	HOTTER	HOTTER	HOTTER Own Brand	20.00	27.61	59.00							0	0.00	0.00	18	9
G	Brown L	F Price																	
22	Formal shoes	BUSINESS	HOTTER	HOTTER	HOTTER Own Brand	20.00	27.61	59.00							0	0.00	0.00	18	14
G	Black	F Price																	
23	Formal shoes	BUSINESS	HOTTER	HOTTER	HOTTER Own Brand	20.00	27.61	59.00							0	0.00	0.00	18	11
G	Brown L	F Price																	
24	Formal shoes	BUSINESS EW	HOTTER	HOTTER	HOTTER Own Brand	20.00	27.61	59.00							0	0.00	0.00	18	13
H	Black	F Price																	
25	Formal shoes	BROKER EE	HOTTER	HOTTER	HOTTER Own Brand	20.00	27.61	45.00							0	0.00	0.00	18	7
H	Black	F Price																	
26	Formal shoes	BROKER	HOTTER	HOTTER	HOTTER Own Brand	20.00	27.61	45.00							0	0.00	0.00	18	12
H	Black	F Price																	
27	Formal shoes	HIKER	HOTTER	HOTTER	HOTTER Own Brand	20.00	36.98	79.00							0	0.00	0.00	18	18
G	Beige	F Price																	
28	Formal shoes	TRAK	HOTTER	HOTTER	HOTTER Own Brand	20.00	35.10	75.00							0	0.00	0.00	18	16
G	Beige	F Price																	
29	Formal shoes	DRIVER	HOTTER	HOTTER	HOTTER Own Brand	20.00	27.61	45.00							0	0.00	0.00	18	7
G	Black	F Price																	
30	Formal shoes	DRIVER	HOTTER	HOTTER	HOTTER Own Brand	20.00	27.61	45.00							0	0.00	0.00	18	6
G	Brown L	F Price																	
31	Formal shoes	INVERNESS	HOTTER	HOTTER	HOTTER Own Brand	20.00	41.66	89.00							0	0.00	0.00	14	12
G	Brown L	F Price																	

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Fittings	Colours	P Type							Last 35 Days	Weeks Cover	SOR								

32	Formal shoes	Relax	Relax	Relax	HOTTER Own Brand	20.00	25.20	55.00							0	0.00	0.00	14	2
G	Brown L	F Price																	
36	Formal shoes	LUCA MANCINI	LM8901	LM8901	PATRICH LUCA	20.00	12.50	39.00							0	0.00	0.00	6	0
H	Black	F Price																	
37	Formal shoes	NICO	NN071	NN071	PATRICH LUCA	20.00	16.95	39.00							0	0.00	0.00	6	0
H	Black	F Price																	

Totals For	Formal shoes														0		0.00		159
Total Lines	31										0.00					0.00		398	

Sandals

80	Sandals	Ocean	126	126	PADDERS	20.00	16.65	39.95	1	39.95	16.64	49.99	0.00	0.00	1	16.65	39.95	7	0
G	Brown L	F Price									50.00		33.29		16.65	39.95			
45	Sandals	SAHARA	SS12	SS12	HOTTER Own Brand	20.00	27.03	39.00							0	0.00	0.00	6	0
G	Brown L	F Price																	

Totals For	Sandals								1		16.64		0.00		1		39.95		0
Total Lines	2									39.95		49.99		0.00		16.65		13	
											100.00		33.29		16.65		39.95		

Slippers

62	Slippers	ALBERT	408/61	408/61	PADDERS	20.00	11.98	29.95	4	107.80	46.03	51.24	0.00	0.00	6	71.88	179.70	8	8
G	Brown L	F Price							1	30.00	40.00		89.83		43.80	107.80			
64	Slippers	CHARLES	411/24	411/24	PADDERS	20.00	11.98	29.95	2	53.90	23.02	51.24	0.00	0.00	8	95.84	239.60	8	8
G	Navy.	F Price							1	40.00	20.00		44.92		21.90	53.90			
63	Slippers	CHARLES	411/81	411/81	PADDERS	20.00	11.98	29.95							2	23.96	59.90	8	8
G	Burgundy	F Price																	

ID	Category Name	Product Name	Product Num	Supplier Ref	Brand	Tax	Cost	Retail	Sales Units	Sales Value	Profit	Margin	MU/MD	MU/MD Percent	Stock Units	Stock Value Cost	Stock Value Retail	Pattern Units	Orders Units
Fittings	Colours	P Type							Last 35 Days	Weeks Cover	SOR								

77	Slippers	BAXTER	423.24	423.24	PADDERS	20.00	10.78	26.95							0	0.00	0.00	6	1
G	Navy	F Price																	

Totals For	Slippers								6	69.05			0.00		16	479.20			25
									161.70		51.24		0.00		191.68		30		
Total Lines	4								2.00	40.00	37.50		134.75		65.70	161.70			

Totals For	Mens Footwear	14	257.90	-24.80	62	2,817.84	389
		686.80	45.06	-3.49	1,713.09	902	
Total Lines	84	7	44.29	18.42	572.33	314.43	711.60

Totals				14	257.90	-24.80	62	2,817.84	902	389
				686.80	45.06	-3.49	1,713.09			
Total Lines	84			7	44.29	18.42	572.33	314.43	711.60	